

ONBOARDING CHECKLIST

DAY 1 - PREP

Complete each box then check the green circle

Join & Save (Enroll):

- (1) Watch the Youtube Onboarding video HOW TO JOIN & SAVE (join as Affiliate to earn \$).
- (2) Tap JOIN & SAVE on your referring Affiliate's website, choose option 3 Wholesale Affiliate, & order 1 below-wholesale GoGreen Pack (\$499, \$199, \$79, or \$29.95) includes website.
- (3) Order one 100+ point recurring Easy Order that processes every 30 days to qualify for all 6 commission bonuses (& Easy Order Rewards) **BEFORE MAKING YOUR 1ST SALE**.
- (4) Afterwards, **ALWAYS** log in to shop at Wholesale.
- (5) If you didn't originally order a GoGreen Pack you may upgrade to one. Only corporate can upgrade you (the \$29.95 website fee will be removed if purchased already). Call: 1 (602) 595-7560

In your smartphone under Essanté Organics enter & save your & corporate's info.:

- (1) Your ID (your ID # is also your Log In #) _____
- (2) Your Password _____
- (3) Your personal website www.EssanteOrganics.com/ _____
- (4) **Customer Support:** 1 (602) 595-7560 customersupport@essanteorganics.com

In your smartphone under Essanté Organics save each share-tool (& listen to all now):

- (1) Products & Careers **video & audio:** GoGreenGetPaid.com 1 (618) 355-7333
- (2) Live 15-min. Doctor's Product Zoom: Thursdays 5:30pm PT (in the footer of your website).
- (3) Products & Careers **website homepage:** About Us (black button at top = **product video**).
- (4) Award-Winning **training website:** GoGreenGetPaid.com/Training
- (5) Your 1-800# / unlimited leads that call you (#13 on training website) _____

View your website's homepage:

- (1) Tap every button on the homepage, even in the footer (learn your homepage & PDFs well).
- (2) Tap the GIFT / PRESENT icon to enjoy Easy Order Rewards (share this icon often).
- (3) Tap SUBSCRIBE to receive huge product sale notifications (tell others to subscribe too).
- (4) Tap the YOUTUBE icon (in footer). Subscribe & tap the notification bell to receive our TUE Business & THUR Product Zooms. Glance at the Playlists including Infomercials.

View your Back Office:

- (1) Tap \$ / DELIVERY TRUCK (My Office) icon at the top right of your website & tap *each* tab.
- (2) Tap PROFILE: Add your photo & info. so appears at the top left of your website.
- (3) Tap MONEY: Register for Pay Card or Direct Deposit so you receive weekly commissions.
- (4) Tap TOOLS / TRAINING: Share Tool (My Web Links), Presentation, Compensation Plan.

Order & share product samples & tools:

Tap SHOP ALL > SALES TOOLS, **log in** & order the tools that do the "selling" for you: 1-800#, Tear Pads, Brochure Cards, Product Samples. *Tip:* Tap HIS & HER BEAUTY & order the z3 Trio, instant guaranteed facelift, & start giving *1/2 face* demos that show the vast difference.

Call your CPA: A home business is one of the last & greatest tax havens. Ask your CPA how to write off what you ordered today & more: GoGreen Pack, recurring monthly Easy Order, product samples, 800#, sales tools, phone, computer, laptop, classified ads, etc.

ONBOARDING CHECKLIST

DAY 2 - S.T.E.P. Share The Essanté Plan / Products

Enter your goals / numbers for your 1st 30 days in business:

- (1) I will personally enroll ___ Wholesale Customers & ___ Wholesale Affiliates in 1st 30 days.
- (2) To earn P/T income S.T.E.P. with 3 prospects every week & follow up with each.
- (3) To earn F/T income S.T.E.P. with 6 prospects every week & follow up with each.
- (4) Keep your calendar full with Zoom, in-person & GoGreenGetPaid.com appointments.

Share 1 CLASSIFIED AD each month & TEXT ADS every week (print free booklet now):

- (1) Training Module #13, print the free booklet of **80+ pre-written text ads & classified ads**.
- (2) Order your 1-800# & follow the directions in the booklet so leads begin calling you.
- (3) You will post 1 classified ad/mo. in the #1 venue that gets 700 million page hits per day.
- (4) This booklet is also in your Back Office > Tools / Training > Leads That Call You, 800#

Share the PRODUCTS every week. Share 1 per guest (practice/view 1-5 now):

- (1) Go to your website, do NOT log in, tap SHOP ALL, tap any product photo, use the red, white & blue **Share Buttons** at bottom left of each product page, & follow up. Or
- (2) Pass out product samples, with a Catalog Card or Tear Pad sheet, & follow up. Or
- (3) Tap the My Office icon at the top right of your website > Tools / Training > **Share Tool** (My Web Links). After you share a product pg., follow up then share the Join & Save pg. Or
- (4) Share the THUR 15-min. Doctor's **Product Zoom** (the 1 product featured will be on sale).
- (5) Share ON SALE NOW items - BEST reason to connect & reconnect with your customers.

Share the PLAN (CAREERS) every week. Share 1 per guest (practice/view 1-7 now).

- (1) Share the CAREERS tab on your homepage & follow up. Or
- (2) Share your 1-800# & follow up. Or
- (3) Share GoGreenGetPaid.com & follow up. Or
- (4) Share the 24/7 audio recording 1 (618) 355-7333 & follow up. Or
- (5) Share the recorded Work Remote Business Opportunity & follow up. Or
- (6) Share the My Office (Back Office) > Tools / Training > Presentation & follow up. Or
- (7) Share the My Office (Back Office) Tools / Training > Share Tool (My Web Links). After you share the Careers Page, follow up then share the Join & Save page.

Start sharing (inviting) TODAY. Enroll 2 = SILVER, enroll 4 Silvers = GOLD (see page 4):

- 1ST** share only 1 share-tool (in the 3 boxes above) with each prospect & follow up. Then...
- 2ND** share your website & help each prospect JOIN & SAVE (enroll) as a Wholesale Customer or Wholesale Affiliate on YOUR website. **To advance in rank you must enroll Wholesale Affiliates on your WEBSITE > JOIN & SAVE > OPTION 3 Wholesale Affiliate.**
- 3RD** be qualified before each sale & **empty your Back Office > Team > Holding Tank EVERY THURSDAY by midnight CT** (or you will forfeit that week's Enroller Bonuses).

Start sharing (inviting) today. Congrats you're Onboarding is complete! Next steps:

- Add 1 training module per day, in sequence, *into your calendar now* (see page 3).
- Optional Pro Tip:* Invite your team to *Live Saturday Trainings* that you host (share 5 modules per Saturday & go to lunch with everyone). This would deliver every training within a month.

Initial
Here

NEXT STEPS

SCHEDULE 1 TRAINING MODULE PER DAY IN YOUR CALENDAR:
20 AWARD-WINNING TRAINING MODULES AT GoGreenGetPaid.com/Training



- ✓ 1. Onboarding Checklist & Tools **The #1 training you just competed, nice job!**
- 2. Subscribe to ON-SALE NOW Notifications, Our Social Channels & Our Live Zooms
- 3. How To Enroll Customers & Affiliates - only Affiliates can be paid, Customers cannot
- 4. How To Invite (Hot Warn Market) - The 4C Invite
- 5. How To Reach The Rank of Gold & Properly Build Your 2 Teams
- 6. How To Get Paid
- 7. How People Make 6-7 Figures Here - Interview with Mark Yarnell, \$30 Million Dollar Earner & Author of 1st Year In Network Marketing. Hear His Opinion on Essanté Organics



- 8. How To Present / What To Share
- 9. How To Close - The 8 Question Close
- 10. How To Depth Charge & Maximize Your Holding Tank
- 11. How To Handle Objections - There Are Only 6
- 12. How To Share Your Website's Products
- 13. How To Get Your 1-800# & FREE Text Ads & Classified Ads Booklet - Unlimited Leads That Call You



- 14. How To Use Your Back Office
- 15. How To Make Facebook (& Other Platforms) A Cash Cow
- 16. How To Run A Profitable Expo / Fair / Booth / Farmers Market
- 17. How To Train Your Team
- 18. How To Post Welcome & Rank Templates
- 19. Top FAQs & PDFs
- 20. Video Marketing

ESSANTÉ EARNINGS COMPENSATION PLAN



*Work p/t 7-10 hours a week, as an independent contractor, & enjoy 6 bonuses.
Be in control of your own business & retire sooner with the highest paid commissions in the industry.*

1. Retail Sales (Up To 30% Paid Weekly. Unlimited.)

The difference between Retail & Wholesale is paid to you. You don't need to keep inventory.

Example: As 10 personally enrolled retail customers order 100 points monthly you'll enjoy a \$300.00 monthly residual bonus

2. Go-Green Pack (GGP) Bonus (\$50 or \$100 Bonuses Paid Weekly. Unlimited.)

\$50 commission per \$199 GGP & \$100 commission per \$499 GGP paid on all personally enrolled GGP's. Must be an Executive or higher at time of each GGP enrollment.

*Example: As you personally sell 10 Go-Green Packs at \$499 each you'll enjoy a \$1,000.00 bonus**

3. \$500 Express Start Gold Bonus (One Time Bonus In 1st 30 Days. Submit Your Completed Form. See Back Office.)

\$500 - Achieve Gold in 1st 30 days & maintain for 1st 90 days. Express Start Gold Bonus Form required (see form for details).

*Example: Reach Gold in your 1st 30 days, maintain it, submit completed form & you'll enjoy a \$500 bonus**

4. Endless Team Bonus (ETB) (10% Paid Weekly. Unlimited.)

Each week the system calculates your total left & right team volumes & confirms if you are a current Executive or higher. Executives & higher are paid 5% of all volume on both teams to the amount of the pay team (the lesser volume team). This equates to 10% of your pay team volume without caps or limits. The difference in volume between your left & right team is banked on the power team (the greater volume team) & carries over weekly (it does not flush) until you are paid on it. Enjoy possible spillover if the person above you places volume below you. ETB provides true walk-away, residual income. Other companies flush volume regularly causing you to continually work to replace it.

Remove all new enrollments from your holding tank every week & place them on your team to receive credit for their volume. This must be done weekly before Thursday midnight CST (the close of volume & commissions).

*Example: This hypothetical chart is based on each Executive enrolling 2 people & each generating 100 points in monthly personal or retail sales**

LEVEL	# EXECS PER LEVEL	MONTHLY RESIDUAL
1	2	\$10
2	4	\$30
3	8	\$70
4	16	\$150
5	32	\$310
6	64	\$630
7	128	\$1,270
8	256	\$2,550
9	512	\$5,110
10	1024	\$10,230
11	2,048	\$20,470
12	4,096	\$40,950

Limitless, No Caps

5. 100% Matching Bonus This Is The Highest Form Of Residual Income In The Industry. (25%, 50%, or 100% Paid Weekly. Unlimited.)

25%, 50%, or 100% Matching Commission based on the Endless Team Bonus (ETB) of everyone you personally enroll.

Silver Executives earn a 25% Matching Bonus.

Gold Executives earn a 50% Matching Bonus.

Platinum Executives earn a 100% Matching Bonus.

Example: As a Platinum Executive, enroll 10 Executives who are each earning \$1,000.00 per month in Endless Team Bonus (ETB).

*Essanté Organics is paying \$1,000.00 per month to your 10 personal enrollments, thus you'll enjoy a \$10,000.00 monthly bonus**

6. The Expansion Race Bonus (1% Shared By 50 Executives, Per Region. Paid Annually.)

Be 1 of 50 Executives to equally share in 1% of all retail & wholesale product sales volume, per region. The 1st 50 Executives to reach 50k in points/volume on their left team & 50K in points/volume on their right team (in any region), in any 1 calendar month, will secure 1 of the 50 Expansion Race Bonuses for that region. All 50 Executives will equally share the 1%. Subsequent year & beyond: Maintain 50k points/volume per left & right team, per region 10 out of 12 months. Excludes banked volume.

If an Executive falls out of qualification the slot is opened to the entire field & winner takes the slot.

*Example: USA earns \$100 million/year, 1% of \$100 million = \$1 million divided by 50 Executives = a \$20,000 annual bonus**

* To qualify for the above bonuses an Executive must generate the following points (volume) every 30 days:

100 Points for all 6 Bonuses / 75 Points for Bonuses 1-5 / 40 Points for Retail & 1/2 or 5% ETB / 0-39 Points for Retail only

Executive: An Organic Influencer processing 75 points (volume) minimum every 30 days.

Silver: An Organic Influencer maintaining Executive qualification & has personally enrolled 1 Executive on their left team & 1 on their right team.

Gold: An Organic Influencer maintaining Silver qualification & has personally enrolled 4 Silvers.

Platinum: An Organic Influencer maintaining Silver qualification & has personally enrolled 4 Golds.

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