

# **ESSANTÉ EARNINGS** COMPENSATION PLAN

Work p/t 7-10 hours a week, as an independent contractor, & enjoy 6 bonuses. Be in control of your own business & retire sooner with the highest paid commissions in the industry.

# 1. Retail Sales (Up To 30% Paid Weekly. Unlimited.)

The difference between Retail & Wholesale is paid to you. You don't need to keep inventory.

Example: As 10 personally enrolled retail customers order 100 points monthly you'll enjoy a \$300.00 monthly residual bonus

# 2. Go-Green Pack (GGP) Bonus (\$50 or \$100 Bonuses Paid Weekly, Unlimited.)

\$50 commission per \$199 GGP & \$100 commission per \$499 GGP paid on all personally enrolled GGP's. Must be an Executive or higher at time of each GGP enrollment.

Example: As you personally sell 10 Go-Green Packs at \$499 each you'll enjoy a \$1,000.00 bonus\*

# 3. \$500 Express Start Gold Bonus (One Time Bonus In 1st 30 Days. Submit Your Completed Form. See Back Office.)

\$500 - Achieve Gold in 1st 30 days & maintain for 1st 90 days. Express Start Gold Bonus Form required (see form for details).

Example: Reach Gold in your 1st 30 days, maintain it, submit completed form & you'll enjoy a \$500 bonus\*

# **4. Endless Team Bonus (ETB)** (10% Paid Weekly. Unlimited.)

Each week the system calculates your total left & right team volumes & confirms if you are a current Executive or higher. Executives & higher are paid 5% of all volume on both teams to the amount of the pay team (the lesser volume team). This equates to 10% of your pay team volume without caps or limits. The difference in volume between your left & right team is banked on the power team (the greater volume team) & carries over weekly (it does not flush) until you are paid on it. Enjoy possible spillover if the person above you places volume below you. ETB provides true walk-away, residual income. Other companies flush volume regularly causing you to continually work to replace it.

Remove all new enrollments from your holding tank every week & place them on your team to receive credit for their volume. This must be done weekly before Thursday midnight CST (the close of volume

Example: This hypothetical chart is based on each Executive enrolling 2 people & each generating 100 points in monthly personal or retail sales\*

LEVEL	# EXECS PER LEVEL	MONTHLY RESIDUAL
1	2	\$10
2	4	\$30
3	8	\$70
4	16	\$150
5	32	\$310
6	64	\$630
7	128	\$1,270
8	256	\$2,550
9	512	\$5,110
10	1024	\$10,230
11	2,048	\$20,470
12	4,096	\$40,950

Limitless, No Caps

### 5. 100% Matching Bonus This Is The Highest Form Of Residual Income In The Industry. (25%, 50%, or 100% Paid Weekly. Unlimited.)

25%, 50%, or 100% Matching Commission based on the Endless Team Bonus (ETB) of everyone you personally enroll.

Silver Executives earn a 25% Matching Bonus.

Gold Executives earn a 50% Matching Bonus.

Platinum Executives earn a 100% Matching Bonus.

Example: As a Platinum Executive, enroll 10 Executives who are each earning \$1,000.00 per month in Endless Team Bonus (ETB). Essanté Organics is paying \$1,000.00 per month to your 10 personal enrollments, thus you'll enjoy a \$10,000.00 monthly bonus\*

#### 6. The Expansion Race Bonus (1% Shared By 50 Executives, Per Region, Paid Annually.)

Be 1 of 50 Executives to equally share in 1% of all retail & wholesale product sales volume, per region. The 1st 50 Executives to reach 50k in points/volume on their left team & 50K in points/volume on their right team (in any region), in any 1 calendar month, will secure 1 of the 50 Expansion Race Bonuses for that region. All 50 Executives will equally share the 1%. Subsequent year & beyond: Maintain 50k points/volume per left & right team, per region 10 out of 12 months. Excludes banked volume.

If an Executive falls out of qualification the slot is opened to the entire field & winner takes the slot.

Example: USA earns \$100 million/year, 1% of \$100 million = \$1 million divided by 50 Executives = a \$20,000 annual bonus\*

### \* To qualify for the above bonuses an Executive must generate the following points (volume) every 30 days:

100 Points for all 6 Bonuses / 75 Points for Bonuses 1-5 / 40 Points for Retail & 1/2 or 5% ETB / 0-39 Points for Retail only

**Executive:** An Organic Influencer processing 75 points (volume) minimum every 30 days.

Silver: An Organic Influencer maintaining Executive qualification & has personally enrolled 1 Executive on their left team & 1 on their right team.

Gold: An Organic Influencer maintaining Silver qualification & has personally enrolled 4 Silvers.

Platinum: An Organic Influencer maintaining Silver qualification & has personally enrolled 4 Golds.

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